

AHMED- JAMAAL JONES

STARTUP FOUNDER

CONTACT



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Las Vegas, NV 89115

CAREER OBJECTIVE

Proactive professional with six years of experience and proven knowledge of customer-driven management, entrepreneurial leadership, and long-range planning. Hard worker experienced in problem-solving, service and time management. Aiming to leverage my abilities to successfully fill the UI/UX developer role at your company.

EXPERIENCE

December 2022 - Present

Founding Member

Obvious Advantage, Las Vegas, NV

- Conceptualized and created the nonprofit organization whose mission is to assist local small businesses with obtaining free web services to facilitate business growth and gain advantages in their respective markets.
- Proven ability to manage multiple projects simultaneously while maintaining quality standards throughout the process.
- Excellent communication skills with the ability to effectively present ideas, concepts and solutions both internally and externally.
- Adept at identifying areas where improvements are needed then developing plans for addressing them accordingly.
- Proficient at developing relationships with key stakeholders including vendors, sponsors, partners and other external parties.
- Highly organized with strong attention to detail when it comes to project management tasks.
- Demonstrated success in creating innovative content strategies that engage target audiences.
- Experienced in managing budgets and delivering results on time and within budget constraints.
- Capable of utilizing existing resources efficiently while considering cost effectiveness measures.
- Experienced in leading workshops or seminars related to topics such as leadership development or teambuilding exercises.
- Skilled in using data analysis and market research insights to identify potential opportunities for growth.

January 2017 - Present

Startup Founder

KodeSubs, Las Vegas , NV

- Lead initiatives to enhance brand awareness through social media campaigns, events and public relations efforts.
- Coordinated product development activities from concept through launch to ensure success in the marketplace.
- Designed and implemented systems for tracking customer data, sales metrics, financials and operations performance.
- Managed budgeting activities such as forecasting expenses and allocating resources appropriately.
- Recruited, trained and managed a team of professionals to support the startup.

- Created an effective marketing plan for the startup utilizing digital channels.
- Developed a successful business plan and strategy to launch a startup company.
- Identified potential customers, generated leads and closed deals with clients.
- Researched new technologies that could be leveraged by the startup.
- Monitored competitors' products and services in order to stay ahead of the curve.

EDUCATION

Expected Graduation June 2024

Bachelor Of Science (B.S.) In Computer Science Candidate

UNLV, Las Vegas

May 2022

Associate In Arts (A.A.) In Computer Science

College of Southern Nevada, Las Vegas

SKILLS

- Professional Development
- Customer Needs Assessments
- Standard Operating Procedure
- Team Member Development
- Customer Accounts Management
- Performance Metric
- Strategic Planning
- Business Operations
- Best Practice Implementation
- Innovative and Visionary

CERTIFICATIONS

- Office Services and Administration